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CRITERIA:

- * Send article as an email. No PDFs or Word attachments.
- * Identify author by full name, email, phone, and firm name. Add "Esq." if the author is licensed to practice law. Please list ONLY the persons who actually wrote the article, up to three names. This is not the place to list all you practice group members. And if an associate wrote the article, please give him or her credit, not the senior partner who approved the article.
- * Length under about 1,000 words (about 75 lines in a text email), but longer articles can be serialized over several days.
- * No attachments.
- * For "clickable" HTML links, please add full URLs in brackets at the place where the link exists in the HTML version, as they are often lost.
- * Keep footnotes to a minimum (this is not a law review) and use the "[FN/2]" "[FN/3]" style to indicate footnotes, since our email won't show superscript numbers.
- * Please to not include sentences touting law firm or consultant practice areas or encouraging readers to call your firm unless you wish to pay out advertising prices (see advertising rates [HERE](#) on our website). The only mention permitted for your firm name or phone number will be in the author's contact information at the top of the article (unless you pay for an ad).
- * We cannot publish everything we receive. For comments on news events, be first. We are unlikely to publish another article on a popular subject covered in a prior edition unless it updates or adds something not previously discussed, or is much better than the others. Also, some subjects (like CVD/AD) are overly technical, and do not interest our target aerospace & defense readers, so we make editorial decisions on those.
- * Sending the article for publication indicates you have no copyright restrictions on further free circulation.

For questions, contact me personally:

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ARTICLE FORMAT:

x. [Initials + last name of authors]: "Title of Article"

(Source: __[URL or title of publication where original article can be found]__)

* Authors: Full name ("Esq." if lawyer), email, phone, firm name & website if desired. Please limit to three names.

[Body of article]

SAMPLES:

6. E.A. Steiner: "New Requirements for Importers of Goods Made from Wood or Plants -- Required at Entry Beginning 15 Dec"

(Source: Sandler, Travis & Rosenberg Trade Advisory, Aug 1, 2008; Advisory@strtradenews.com. Reprinted by permission.)

* Author: Edward A. Steiner, Esq., esteiner@strtrade.com, 202-216-9307; Sandler, Travis & Rosenberg, P.A.

As of 15 Dec 2009, importers of any plant or plant product, including wood and wood products, must comply with a sweeping new requirement to bring their goods into the United States The Farm Bill [FN/1] enacted on July 15 includes a provision requiring such importers to submit upon entry a declaration that includes the genus and species of the plants used, the value and quantity of the importation, and the country of origin of the imported product. [F/N 2]

The scope of this new requirement is extraordinarily broad, as it applies to "any wild member of the plant kingdom, including roots, seeds, parts, and products thereof." Although the scope has not been precisely defined, based on the language of the law it appears that covered products will include furniture (of wood, particle board, etc.), textile and apparel products of rayon, cookware with wooden handles, items of clothing with wooden buttons, paper, toothpicks and many others.

FN/1: 23 USC 4382, *et seq.*

F/N 2: 23 USC 4383(b)(13).

8. J.W. Boscariol, S.V. Potter & O.E. Silva: "Canadian Trade Controls for US Companies Doing Business in Canada"

(Source: [Canadian Law Blog](#)) [Excerpts of lengthy article.]

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At a recent meeting of US trade control compliance experts in Dallas, Texas, John Boscariol of our International Trade and Investment Law Group spoke on the application of Canadian trade controls to US company operations in Canada. His presentation, *Canadian Trade Controls for American Companies: Navigating Consistency and Conflict*, included a general overview of the Canadian legal regime, as well as the following practical tips and traps for Americans doing business in or with Canada.

- (1) What are Canada's "red flag" destinations?
- (2) Canadian trade controls apply not only to goods, but also to technology and services.

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(3) Canadian trade controls apply not only to countries, but also to listed individuals and organizations.

(4) "Since US trade controls are always more stringent than Canadian controls, can't we comply with both by simply following our US policies?"

It is important to keep all of these issues in mind when undertaking each of the key steps in developing and following a US-Canadian trade control compliance strategy, including when:

- drafting and executing compliance manuals;
- designing and implementing training programs;
- appointing trade control compliance officers;
- conducting internal compliance audits;
- responding to inquiries from Canadian or US authorities; and
- submitting voluntary disclosures to enforcement agencies.